

**( RE-C100) Course Level SLO & Qualitative Notes**

**Students will have basic real estate knowledge to be prepared to take the State of California Real Estate Salesperson exam.**

81847-(RE-C100-001)-Real Estate Principles  
by Harold (HAL) Bouley

Student's who did not meet the SLO's fall into 3 categories. About half have language issues that prevent them from succeeding in a class that requires extensive reading and practice. The other half appear to be students who register for classes with no intention of doing any work. My understanding is that there are financial incentives for students to do this. The third group seem to be careless and do not understand the importance of responding to required discussions and therefore show a reduced score for slo's although they do well on exams.

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**( RE-C160) Course Level SLO & Qualitative Notes**

**Given a property management situation, the student will demonstrate the ability to organize and analyze information and arrive at a conclusion by formulating and preparing a management plan and then writing a report.**

83667-(RE-C160-001)-Real Property Mgmt  
by Joseph De Carlo

In class presentation and class workshop with role playing by students who prepared a management plan for a property. Students also prepared a term paper for extra credit

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**Given a variety of property management scenarios, the student will demonstrate an understanding of California Landlord/Tenant laws and how they apply to various situations.**

83667-(RE-C160-001)-Real Property Mgmt  
by Joseph De Carlo

Csae studies on discrimination and landlord with tenant laws with students doing role playing

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**Given various phases of real property management, the student will be able to examine and analyze each phase and apply real property management principles and maintenance of adequate records for investors and the Department of Real Estate.**

83667-(RE-C160-001)-Real Property Mgmt  
by Joseph De Carlo

In class presentation and workshop by students who completed a management agreement. Students also completed case study in Chapter five in the textbook

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**(RE-C160) Program Level SLO & Qualitative Notes**

**Be prepared to list, market, show, rent, lease and/or sell a property.**

83667-(RE-C160-001)-Real Property Mgmt  
by Joseph De Carlo

In class presentation and class workshop with role playing where students completed rental agreements and credit applications

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